

# Unlock Millions in Supplier Discounts: Activate Your Savings



The prolonged intensity of the high interest, high inflation market calls for a new approach to navigating your supply chain.

Companies that have made progress consolidating their data and processes, might be enjoying increased visibility but insight and strategy will only get you so far. Action is imperative. RobobAI's can embed our resources to help you execute and deliver on your business case.

**A typical organisation spending \$1B p/a on goods and services could realise up to \$6-\$8M pa from a combination of supplier discounts and working capital benefits by optimising their B2B payment strategy.**

Are you able to quickly identify payment benefits across your supply chain and have teams turn these in to real, transformative supplier cost savings? If not, let RobobAI help.

## Procurement and Finance Business Strategy and Implementation

\*Real world implementation is the RobobAI difference.



### TECHNOLOGY

We leverage advanced AI driven Spend and Payment Analytics to

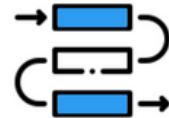
- maximise working capital efficiency and
- identify cost down savings



### PEOPLE\*

We work directly with your

- suppliers to deliver active discounts via card-based payment solutions
- team to upskill them on the tools and techniques to embed these payments solutions for ongoing optimisation



### PROCESS

We establish the foundation for continuous improvement by

- reviewing, refining and implementing systems and processes
- actively measuring and reporting working capital benefits

With deep spend and payment analysis experience across diverse industries, we offer unparalleled expertise in treasury and procurement consulting. Our dedicated team of specialists are committed to delivering tangible results via our 3 step implementation methodology.

## RobobAI Implementation Methodology

### Business Case

2-3 wks

Propose working capital and cost reduction strategy aligned with business goals

### Program Implementation

2-3 months

Negotiate with suppliers and collaborate with stakeholders and to implement new payment terms and process modifications

### Benefit Implementation

Measure and report working capital benefits

**(Ongoing Management)**

Are you ready to revolutionise your approach? Contact us today to schedule a consultation.



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2019