

# Industry: State Government

## Region: APAC

RobobAI supports an Australian Government department to rapidly analyse supplier spend, visualise category insights and identify procurement optimisation opportunities.

### The Challenge

- The state department needed a robust technology solution that would align with and deliver against the local state government Procurement Data Centre.
- They needed to efficiently collect volumes of disparate data from across the state Government.
- All procurement data needed to be centrally located, classified and able to be easily analysed.

### The Solution

- RobobAI quickly and easily extracted information from multiple ERP systems and entities, on a monthly basis with no integration required.
- Leveraging AI, RobobAI, cleansed all transactional data before classifying transactions against UNSPSC codes and an internal taxonomy.
- The department gained an holistic 360 view of all procurement data via interactive dashboards enabling key stakeholders across the government to drill into categories and spend savings insights quickly and easily.

### The Result

- Maximised category spend leverage
- Increased Spend with State Purchase Contracts
- Increased sourcing opportunities
- Achieved payment optimisation by Identifying process improvements to pay SME's on time
- Enhanced governance and reduced contract leakage
- Improved data quality and more efficient commercial decision making



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A key milestone in 2020–21 was the establishment of procurement data collection and analytics capability within the Department.

This capability is critical to enable better data-driven procurement decision-making and promote more streamlined processes for buyers and suppliers.

Chair of the Procurement Board  
An excerpt from Annual Statement